



Piattaforma di sourcing Hitachi

Negoziazione del contratto

1. Guida passo passo
2. Sistema di messaggistica

1. Schermata di arrivo/accesso fornitore

HITACHI 12:43 WET - Western Europe Time
PREPRODUCTION ENVIRONMENT Welcome LAUREN CAMELL

Main Dashboard

MY BID COLLECTORS WITH PENDING RESPONSES

MY EDITABLE ASSESSMENTS

MY RFIS WITH PENDING RESPONSES

MY ACTIONS LIST

CONTRACTS IN NEGOTIATION

TITLE	CODE	END/DELIVERY DATE
Hitachi Rail Limited / Supplier - 2-way NDA	con_2500	

MY RFQS WITH PENDING RESPONSES

TITLE	BUYER ORGANISATION	TIME TO CLOSE	RFQ CLOSING DATE/TIME	RESPONSE STATUS
Hitachi Test RFQ	HITACHI	04:16:30	04/03/2022 17:00	No Response Prepared

RECEIVED ACTION COLLABORATIONS

MY RUNNING SURVEYS

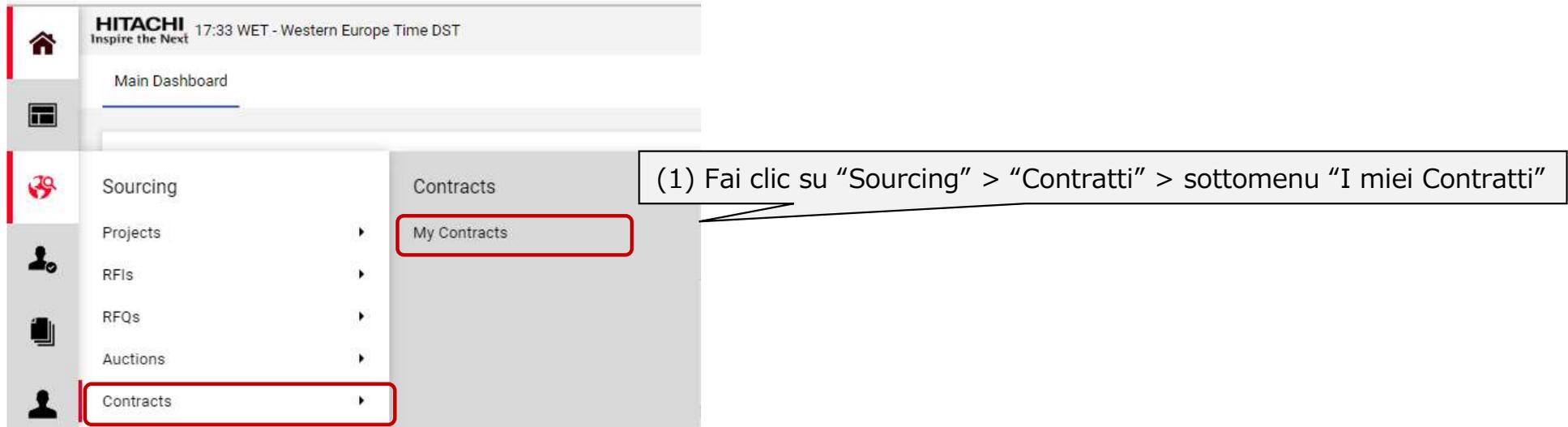
SURVEY TYPE	SURVEY OBJECT	SCORECARD TITLE	BUYER ORGANISATION	SURVEY DEADLINE	LAST SAVED ON
Risk Scorecard	--	--	HITACHI	08/03/2022 09:00	

OPEN AND PENDING AUCTIONS

(1) Puoi accedere al Contratto che ti è stato inviato tramite il Pannello di controllo al momento dell'accesso

1. Guida passo passo

1.1.1. In alternativa, puoi navigare nel sistema fino ai Contratti



1.1.2. Apri il Contratto per cui hai ricevuto l'invito

Contracts

My Contracts

Enter Filter (type to start search)

> Filter Details

Showing Result 1 - 2 of 2

	CODE	TITLE		CONTRACT TYPE	END/DELIVERY DATE	START/SIGNATURE DATE	STATUS	DIVISION	
1	con_2467	NDA 21.3	HITACHI	HRE Buyer	Rail BU - NDA	30/11/2021	10/11/2021	● Expired	SIM Users (Non-SSO)
2	con_2466	21.3 CONTRACT TEST FROM TEMPLATE	HITACHI	HRE Buyer	Rail BU - Direct Supply Agreement		09/11/2021	● Active	SIM Users (Non-SSO)

(2) Fai clic sul Contratto che hai ricevuto in visione

1. Guida passo passo

1.1.3. Revisione Contratto

← Contract: con_2114 - Contract_XXXX Published

Details Contents Management Messages (Unread 0)

Settings Associated Users Actions (0)

→| **Overview**

Code
con_2114

Title
Contract_XXXX

Description
The supply of goods relating to X for X project

Reference

Contract Enabled for Procurement
No

End/Delivery Date Type
Fixed

Start/Signature Date
24/07/2020 00:00

End/Delivery Date
22/07/2022 23:59

Total Price

Currency

Status
Published

Contract Manager
HRL L&D Buyer

Division
Hitachi Rail Limited (UK)

(3) Informazioni di base contratto compare sotto Dettagli > Impostazioni

1.1.4. Revisione Contratto

← Contract: con_2114 - Contract_XXXX Published

Details Contents Management Messages (Unread 0)

Additional Information Prices (←) **MCD (Sent To Main Contractor)**

→ Approved MCD

No Approved MCD Present

Last Proposed MCD Accept/Decline Proposal Create Counter Proposal

MCD PROPOSAL 1

Original Proposal Sent to Main Contractor View Document

Created on 22/07/2020 11:15:19 by: HRL L&D Buyer	Approval Type Main Contractor (Counter Proposal Enabled)
Requested on 22/07/2020 11:38:06 by: HRL L&D Buyer	Proposal Comment Please review and confirm.
Approved on	Approval Comment

(4) Vai a Gestione contenuti > MCD

(5) Fai clic su Visualizza documento per aprire il contratto e iniziare la revisione

(6) Al termine, fai clic su "Accetta/Rifiuta" **oppure** se è disponibile l'opzione, puoi "Creare una controproposta"

1. Guida passo passo

1.1.5. Revisione Contratto

The screenshot shows a web interface for contract revision. At the top, it displays 'Contract: con_2114 - Contract_XXXX' and 'Published'. A navigation bar includes 'Proposal #: 1 Sent to Main Contractor', 'Highlight Changes', and 'Create Counter Proposal'. A sidebar on the left lists contract clauses. The main content area shows a list of parties: (1) HITACHI RAIL LIMITED, - And-, and (2) HRE TEST SUPPLIER 1. Three callout boxes provide instructions: (9) points to the 'Indietro' button, (8) points to the 'Highlight Changes' button, and (7) points to the document details area.

Contract: con_2114 - Contract_XXXX Published

Proposal #: 1 Sent to Main Contractor

Clause

- cls_183 - [HRL] L Agreement (IEP_ASR_WoE_TPE_Hull)_1_F...
- cls_226 - [HRL] Lite Supply Agreement (IEP_ASR_WoE_TPE_Hull)_2_F...

(9) Dopo la revisione, fai clic su "Indietro"

(8) Puoi evidenziare le modifiche facendo clic qui

(7) Dopo aver fatto clic su "Visualizza documento" come visualizzato sulla pagina precedente, puoi revisionare il dettagli del documento

(1) HITACHI RAIL LIMITED

- And-

(2) HRE TEST SUPPLIER 1

1. Guida passo passo

1.1.6. Restituzione Contratto

← Contract: con_2114 - Contract_XXXX Published

Details Contents Management Messages (Unread 0)

Additional Information Prices (←) MCD (Sent To Main Contractor)

→ Approved MCD

No Approved MCD Present

Last Proposed MCD Accept/Decline Proposal Create Counter Proposal

MCD PROPOSAL 1

Original Proposal Sent to Main Contractor View Document

Created on 22/07/2020 11:15:19 by: HRL L&D Buyer	Approval Type Main Contractor (Counter Proposal Enabled)
Requested on 22/07/2020 11:38:06 by: HRL L&D Buyer	Proposal Comment Please review and confirm.
Approved on	Approval Comment

(10) Puoi "Accettare o Rifiutare" la proposta

1. Guida passo passo

1.1.7. Restituzione Contratto

Contract: con_2114 - Contract_XXXX Published Cancel Decline Accept

→ MCD Proposal Details. Send your Counter Proposal to the Contract Manager

Comment

(11) Aggiungi eventuali commenti

(12) Azione di Approvazione o Rifiuto

Characters available 512

MCD PROPOSAL 1

Original Proposal Sent to Main Contractor View Document

Created on 22/07/2020 11:15:19 by: HRL L&D Buyer	Approval Type Main Contractor (Counter Proposal Enabled)
Requested on 22/07/2020 11:38:06 by: HRL L&D Buyer	Proposal Comment Please review and confirm.

1. Guida passo passo

1.1.8. Creazione di una Controproposta

← Contract: con_2114 - Contract_XXXX Published

Details Contents Management Messages (Unread 0)

Additional Information Prices (-) **MCD (Sent To Main Contractor)**

→ Approved MCD

No Approved MCD Present

Last Proposed MCD Accept/Decline Proposal Create Counter Proposal

MCD PROPOSAL 1

Original Proposal	Created on	Requested on	Approved on
Sent to Main Contractor View Document	22/07/2020 11:15:19 by: HRL L&D Buyer	22/07/2020 11:38:06 by: HRL L&D Buyer	
	Approval Type Main Contractor (Counter Proposal Enabled)	Proposal Comment Please review and confirm.	Approval Comment

(13) Se hai l'opzione di creare una controproposta e desideri inviarla, fai clic su "Crea controproposta"

1. Guida passo passo

1.1.9. Creazione di una Controproposta

Contract: con_2114 - Contract_XXXX Published Highlight Changes

Proposal #: 1 Sent to Main Contractor

Clause

- cls_183 - [HRL] Lite Supply Agreement (IEP_ASR_WoE_TPE_Hull)_1_F...
- cls_226 - [HRL] Lite Supply Agreement (IEP_ASR_WoE_TPE_Hull)_2_F...

Dated 2020

(1) HITACHI RAIL LIMITED

This site is trying to open Word (desktop).
https://hitachi-prep.bravosolution.com wants to open this application.

Always allow hitachi-prep.bravosolution.com to open links of this type in the associated app

Open Cancel

(14) Fai clic su "Modifica"

(15) Conferma per aprire in Word e continuare a modificare

1.1.10. Creazione di una Controproposta

(17) Una volta terminato, fai clic qui
Questo rimanderà gli aggiornamenti
nello strumento

(18) Ora è possibile chiudere

(16) Il documento si aprirà in
Word consentendoti di modificare

(19) Dopo la chiusura di Word, "Salva"
diventa Piattaforma di sourcing

The Clause Editing session in Word has finished. To confirm your changes click Save or click Cancel to discard the changes made in Word.

Cancel Save

Page 6 of 41 15106 words

9777985af5e80ec3 - Word

View Tell me what you want to do...

AaBbCcDd AaBbCcDd AaBbCcDd AaBbCcDd AaBbCcDd

1 Caption Emphasis h7 h8 h9 1 Normal Strong Subtitle Select

graph

ise not fit for purpose;

(b) the cessation or material impairment of the ability of any device, functional unit of equipment, system, software or component with respect to such Equipment to perform its intended function where such cessation or material impairment arises from any failure or deficiency of the relevant device, functional unit of equipment, system or component;

(c) any other defect, failure or fault in any such Equipment, or any part thereof or anything installed therein, which is attributable to defective design, defective workmanship or defective materials or is otherwise attributable to any failure by the Supplier to perform its obligations in accordance with this Agreement;

"Fault Notice" means, in respect of a Fault, a notice given by the Customer to the

Acceptance (as defined in the

Force majeure Event means the occurrence after the date of this Agreement of any of the following:

(a) war, armed conflict or civil war (whether declared or undeclared);

(b) riot or civil unrest or commotion;

1. Guida passo passo

1.1.11. Restituzione di una Controproposta

← Contract: con_2114 - Contract_XXXX Published

Details Contents Management Messages (Unread 0)

Additional Information Prices (→) MCD (Sent To Main Contractor)

→ Approved MCD

No Approved MCD Present

Last Proposed MCD ... [Send Counter Proposal](#)

MCD PROPOSAL 1

Original Proposal	View Document
Created on 22/07/2020 11:15:19 by: HRL L&D Buyer	Approval Type Main Contractor (Counter Proposal Enabled)
Requested on 22/07/2020 11:38:06 by: HRL L&D Buyer	Proposal Comment Please review and confirm.

Counter Proposal	
Created on 25/05/2022 18:06:59 by: HRE TEST Supplier1	
Responded on	Main Contractor Comment
Approved on	Approval Comment

(20) Puoi rispedire la controproposta a Hitachi

1. Guida passo passo

1.1.12. Restituzione di una Controproposta

Contract: con_2114 - Contract_XXXX Published Cancel Send Counter Proposal

→ | MCD Proposal Details. Send your Counter Proposal to the Contract Manager

(22) Invia controproposta

Comment

(21) Aggiungi eventuali commenti

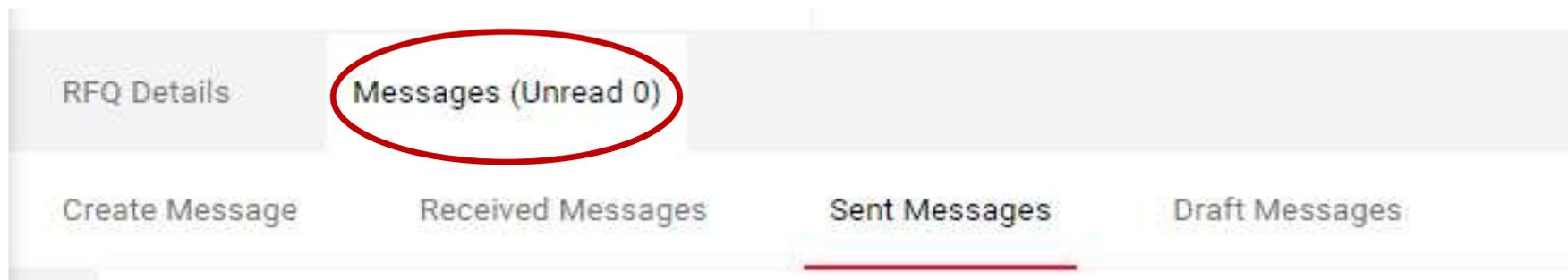
Characters available 512

MCD PROPOSAL 1

Original Proposal View Document	Counter Proposal Sent to Main Contractor View Counter Proposal
Created on 22/07/2020 11:15:19 by: HRL L&D Buyer	Created on 25/05/2022 18:06:59 by: HRE TEST Supplier1
Requested on 22/07/2020 11:38:06 by: HRL L&D Buyer	Responded on Main Contractor Comment
Approval Type Main Contractor (Counter Proposal Enabled)	Proposal Comment Please review and confirm.

Per domande di assistenza Contratti

Per le domande, utilizza il Sistema di messaggistica della Piattaforma di sourcing Hitachi anziché le e-mail, così sarà possibile tracciare le risposte date dalla persona responsabile del Contratto.



2.1. – Utilizzo degli strumenti Messaging Board

The screenshot shows the 'Messages' section of the Hitachi Messaging Board. The interface includes a top navigation bar with 'RFQ Details' and 'Messages (Unread 0)'. Below this are tabs for 'Create Message', 'Received Messages', 'Sent Messages', and 'Draft Messages'. The main content area is titled 'Messages' and shows a 'Message' form. The form has a 'Subject' field containing 'Question for Q1.1.3', a 'Message' body containing 'Dear Hitachi, Please clarify question 1.1.3, this is not clear to us.', and a 'Send Message' button. The 'Attachments' section is currently empty, and the 'Recipients' section shows a single recipient: 'HITACHI'.

(1) Passare all'area Messaggi > Crea messaggio

(2) Inserisci il titolo dell'oggetto

(3) Corpo del messaggio di input

(4) Allega eventuali allegati

(5) Invia messaggio

HITACHI
Inspire the Next 