
Plataforma de compras de Hitachi

Guía sobre subastas electrónicas para proveedores

1. Subasta electrónica paso a paso

- a. Panel principal de compras
- b. Acceso a subastas
- c. Presentación de ofertas

1. Guía paso a paso

Guía para personal externo

HITACHI
Inspire the Next

1.1.1. Tras iniciar sesión, verá los temas que tenga pendientes con Hitachi en su panel principal

Main Dashboard

The screenshot displays the Hitachi Main Dashboard with several widgets:

- MY BID COLLECTORS WITH PENDING RESPONSES:** A message box stating "You are not allowed to access the content of this Portlet".
- OPEN AND PENDING AUCTIONS:** A table with columns: TITLE, BUYER ORGANISATION, TIME TO START, START DATE, and END DATE. It lists two auctions: "Cleaning Auction #2" and "Test Auction for widgets".
- MY ACTIONS LIST:** A message box stating "No Actions to display".
- SUPPLIER MANAGEMENT AND PERFORMANCE QUICK LINKS:** A list of links including Editable Assessments, Segmentation Assessments, Qualification Assessments, Risk Assessments, Enterprise Scorecards, Segmentation Scorecards, Qualification Scorecards, Risk Scorecards, and Category Assessment Scorecards.
- MY EDITABLE ASSESSMENTS:** A message box stating "No Assessments to display".
- NEW MESSAGES (LAST 30 DAYS):** A message box stating "No Unread Messages".
- MY RFIS WITH PENDING RESPONSES:** A message box stating "No RFIs to display".
- MY RFQS WITH PENDING RESPONSES:** A message box stating "No RFQs to display".

A callout box (1) points to the "Cleaning Auction #2" entry in the "OPEN AND PENDING AUCTIONS" table, containing the text: "(1) Para participar en una subasta, haga clic en la subasta".

TITLE	BUYER ORGANISATION	TIME TO START	START DATE	END DATE
Cleaning Auction #2	HITACHI	00:00:23	28/03/2022 18:05	28/03/2022 18:30
Test Auction for widgets	Hitachi Rail Ltd (UK)		25/10/2021 11:00	25/10/2021 18:00

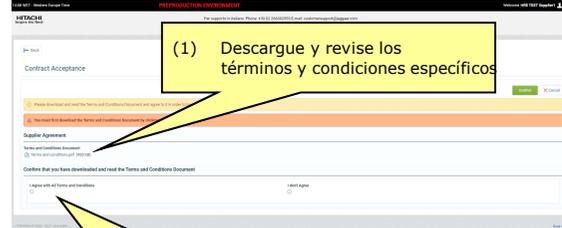
1. Guía paso a paso

Guía para personal externo



1.1.1. Tras iniciar sesión, aparecerán los términos específicos o los términos y condiciones estándar, que deberá aceptar para poder continuar

Términos y condiciones específicos



(2) Acepte los términos y condiciones

○ términos y condiciones estándar



1. Guía paso a paso

Guía para personal externo

HITACHI
Inspire the Next

1.1.2. Consulta de la configuración de la subasta

← Auction: dn_561 - Cleaning Auction #2 Running (3) Observe el estado de la subasta

Auction Details Messages (Unread 0)

Settings Buyer Attachments (0) Associated Users Item List

Overview

Code	dn_561	Format	English
Title	Cleaning Auction #2		
Start Date	28/03/2022 16:05	End Date	28/03/2022 18:30
Real Auction	Negotiation Event		

↳ Bid Structure Settings

Forward Auction	Bids are submitted with an increase in value	Bid Structure: Multi Item Auction	In a Multi Item Auction Bidders are required to enter a Unit Price for all configured items
Response Currency	GBP - Pound Sterling		

↳ Bidding Rules

Start Price	10.000	Bid Acceptance Rules	Supplier Must Bid Within First 1 Positions
Minimum Bid Improvement	5		

↳ Awarding

1. Guía paso a paso

Guía para personal externo

HITACHI
Inspire the Next

1.1.3. Consulta de la lista de artículos de la subasta para los que puede realizar ofertas

Auction: dn_561 - Cleaning Auction #2 Running

Auction Monitor

Auction Details Messages (Unread 0)

Settings Buyer Attachments (0) Associated Users **Item List**

REFERENCE	DESCRIPTION	REMARKS	UNIT OF MEASUREMENT	QUANTITY
1	Cleaning Sponges		pieces	5,000
2	Detergent			500
3	Hoover			80

(5) Haga clic en «Auction Monitor» (Acceso a la subasta) para abrir la subasta y presentar una oferta

(4) En la lista de artículos puede ver los artículos de la subasta para los que puede realizar una oferta

1. Guía paso a paso

Guía para personal propio

HITACHI
Inspire the Next

1.1.4. Presentación de ofertas

AUCTION MONITOR

6 days remaining Cleaning eAuction

Code: dn_535

Best Bid: GBP 12,049.2

Last Bid: Rank

Start Price: 15,000 GBP

Minimum Bid Decrement: 50 GBP

Direction: Reverse

Bidding Rules: You must improve the Best Bid by a Minimum Bid Improvement

Code	Description	Quantity	Unit Price	Subtotal
	Cleaning Sponges	5,000 pieces	0.6	3,000 GBP
	Detergent	500 pieces	2.1	1,050 GBP
	Hoover	80 pieces	99.99	7,999.2 GBP

My Bid: GBP 12,049.2

(6) Introduzca los precios unitarios para la oferta

(7) Aparecerá un resumen de la oferta completa. Cuando esté listo para enviarla, haga clic en «Submit» (Envía)

(8) Confirme la oferta

Confirm

Cancel

1. Guía paso a paso

Guía para personal propio



1.1.5. Presentación de ofertas

The screenshot shows the 'AUCTION MONITOR' interface for a 'Lunches Auction'. The main table displays the following data:

Code	Best Bid	Last Bid	Rank	Reserve Price
dn_550	6.550 GBP	6.570 GBP	1	6.570 GBP

Callout (10) points to the 'Last Bid' and 'Rank' columns, indicating that these indicators show the best and most recent bids.

Callout (11) points to the 'Last Bid' value (6.570 GBP), which is higher than the 'Best Bid' (6.550 GBP), indicating that a bid has surpassed the previous best bid.

Callout (12) points to the 'Reserve Price' (6.570 GBP), which is marked with a green checkmark, indicating that the current bid has reached the reserve price.

The 'My Bid' section shows a list of bids:

Bid	Time
6.570 GBP	23/11/2021 15:05:06
6.550 GBP	23/11/2021 15:03:25
6.999 GBP	23/11/2021 15:01:30

A red message box indicates 'Minimum Improvement not reached' for the 6.570 GBP bid.

HITACHI
Inspire the Next 